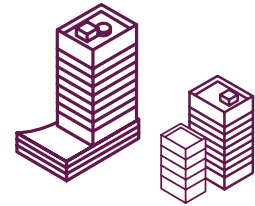


## AirLink® XR80 for Fixed Wireless Access – Simplifying last mile internet connectivity

### Meet Jose



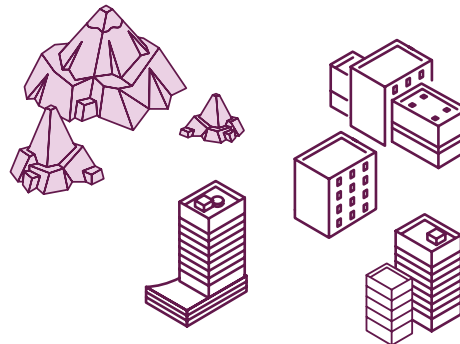
Jose is a Senior Applications Engineer for a medium sized telecom company. Jose is responsible for ensuring that customers can easily expand their facilities to meet their business needs.



### THE CHALLENGE

#### HELP COMPANIES LOWER THE COST OF BUSINESS EXPANSION

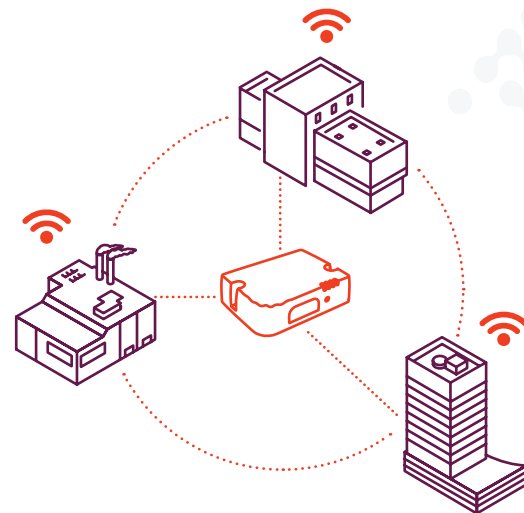
One of Jose's customers is expanding their business operations by adding new buildings behind their current operations. The customer wanted to avoid digging trenches for new telecom cables or stringing cables on aerial power lines.



### THE SOLUTION

#### INSTALL AIRLINK XR80 CELLULAR ROUTERS AS THE LAST MILE CONNECTIVITY FOR EACH NEW BUILDING

AirLink XR80 routers deliver reliable and responsive connectivity to the new buildings without the need to run new cabling. The AirLink XR80 delivers supercharged performance including high bandwidth 5G, Wi-Fi 6 and Gigabit Ethernet. And with AirLink XR80's powerful security features, the company is protected from malicious attacks.



### THE RESULTS

#### LOWERED COSTS AND FASTER TIME TO CONNECTIVITY

Jose's customer reduced cabling costs and was able to be up and running within a few hours of installation. With the AirLink XR80, the customer was able to gain phone and network connectivity, video surveillance, Wi-Fi hotspots and M2M applications for all their new buildings. The customer was able to easily add more routers to expand service without the need to run physical cables.