
Verizon

Tyler Applonie – Managing Director; Head of Channel Partner Strategy



Tyler Applonie

Managing Director; Head of Channel Partner Strategy, Verizon



Verizon Mobility Co-Sell Program Team



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Mobile Solutions



Laurie A. Sharp
Client Partner
Mobile Solutions



Michael Crombie
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Public Sector

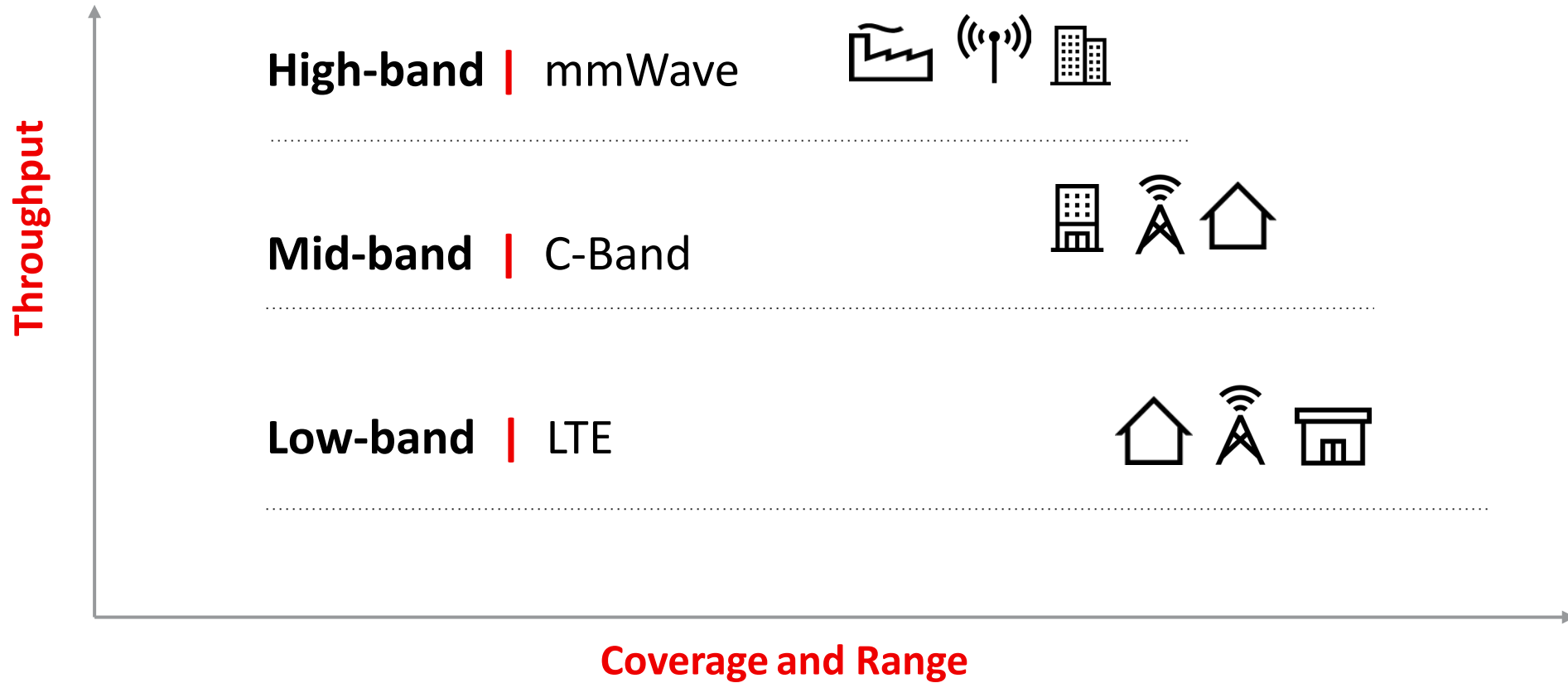


ELEVATE PARTNER SUMMIT – 2023

Verizon 5G Business Internet



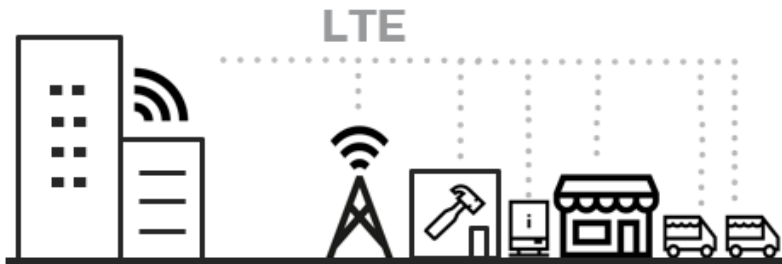
Verizon 5G Network built right



Verizon fixed wireless access for any business

LTE Business Internet

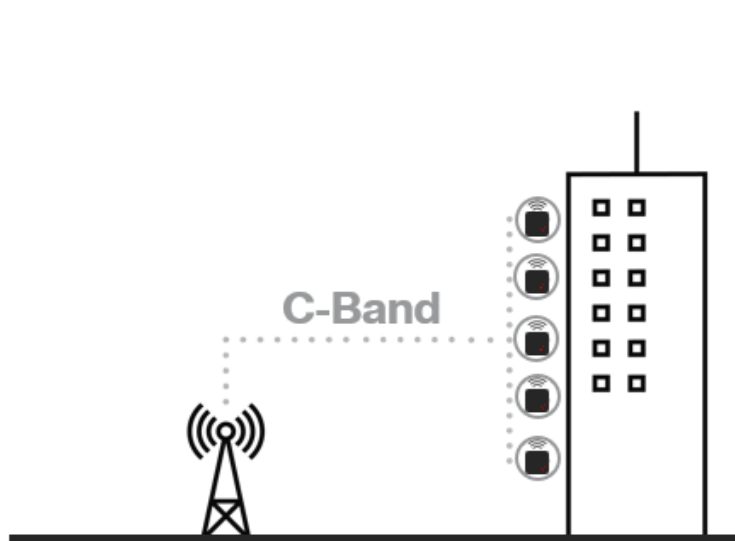
Self Setup: 10, 25 & 50 Mbps



Primary & backup connectivity

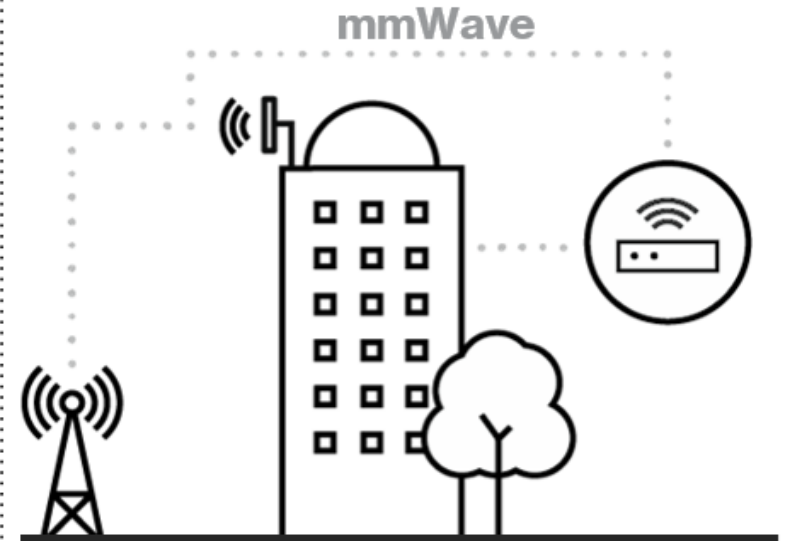
5G Business Internet

Self Setup: 100 & 200 Mbps



Primary ultrafast connectivity with unlimited data

Pro Install: 100, 200 & 400 Mbps



What's the big deal with 5G C-band?

\$52.9B

Verizon's investment in C-band spectrum during March 2021 auction.

359

Markets in which we have C-Band deployed

222M

Covered with C-Band, as of June 2023



August 2023, Verizon received **EARLY ACCESS** to the entirety of its C-band spectrum. **AVG of 161 MHz COAST to COAST** with some markets accessing a full 200 MHz.



Many customers have access to **DOUBLE** and in some cases **TRIPLE** the 5G bandwidth, with a simple software update at the tower.



Coverage will continue to **EXPAND** through the year with more than **300M** expected to be covered before year's end.



ELEVATE PARTNER SUMMIT – 2023

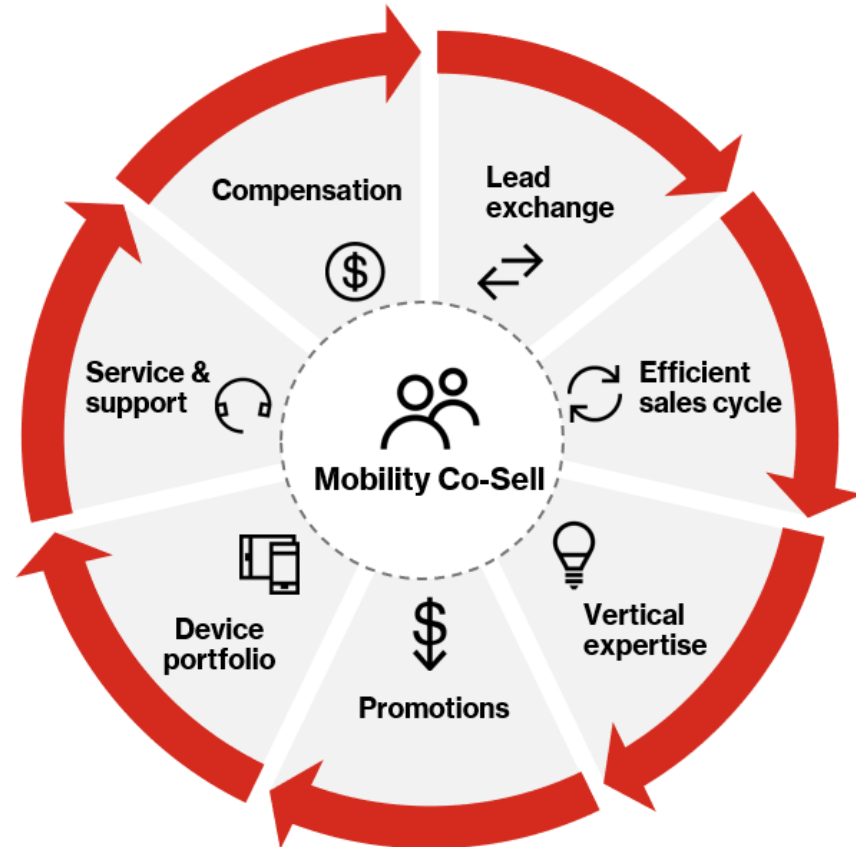
Verizon Mobility Co-Sell Program



Verizon Mobility Co-Sell Program: The Power of Collaboration

Better Together

- Everyone wins with Co-Sell.
- Problem solvers.
- Trusted solution providers.
- Vertical Specialists.
- Increased stickiness and reduced churn.
- Pre and post-sales support.
- One-stop-shop.
- Time savings and stress relief.
- Maximize your sales opportunities.





THANK YOU

Tyler Applonie - Managing Director; Head of Channel Partner Strategy

