



AT&T & FIRSTNET COMMISSION STRUCTURES

Compensation for authorized new subscribers, authorized tablet subscribers activated, and authorized AT&T mobility applications on authorized AT&T and FirstNet rate plans. Commission Table includes any referrals through AT&T Mobility Referral Program - Including both AT&T and FirstNet activations.

AT&T MOBILITY REFERRAL PROGRAM

	Standard <250	Volume 250+
New Fiber	2.6xMRC	3.2xMRC
AWB/AIA-B	2.6xMRC	3.2xMRC
New Post Paid Voice GA	1.7xMRC	2.1xMRC
Data GA \$9.99+	1.7xMRC	2.1xMRC
Data GA <\$9.99 MRC	1.1xMRC	1.4xMRC

A new device must be purchased on either a 2-year term or installment plan (Next/ Equipment Installment Plan (EIP)/ 20-month installment plan). Any prior contracts must be past the Chargeback Period. Bring Your Own Device ("BYOD") and no commit do not qualify.

AT&T may from time to time and at its sole discretion amend the list of Authorized Rate Plans, and Mobility Applications.

"Gross Add" means new service activations (postpaid Telegence Rate Plans activations) to wireless business customer subscribers (Mobile Identification Number - MIN).

"New Fiber" product as defined in the Eligible Sales List as Fixed Fiber or Shared Fiber

The chargeback period is (180) days. Standard payment terms are N75.

Questions? Contact Our AT&T Focused Team